



Mark Rossi

Vice President, Business Development,
Career Transition

Mark is BPI group's Vice President, Business Development, in the Career Transition Services practice, where he focuses on developing and nurturing client partnerships for the firm.

Mark is a high-energy and collaborative professional with a strong track record for client satisfaction and delivering business results. He has a history of excellence in leading sales organizations in the financial, corporate, and legal space.

He invested more than 25 years at Merrill Corporation and most recently was Senior Vice President of Sales at Esquire Deposition Solutions, where he also held other leadership roles. Mark has a record of revenue creation through consistent brand enhancement and building business adjacencies.

Mark has a degree in marketing and finance from the University of Dayton and continuing education classes at Northwestern Kellogg. His association involvement includes the Young Presidents Organization, Association of Corporate Growth, Financial Executives Inc., Chief Sales Executive Forum, Entrepreneur of the Year, International Practice Managers Association, and Menttium Mentoring.

As an adopted Chicagoan, Mark made his home in the Chicago suburbs with his wife and three children.

“Transformation and optimization are all about people, process, technology, and data. People will always be the most important.”

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